

TELECOMMUNICATIONS CONSULTANTS INDIA LIMITED

(A Government of India Enterprise)



Advt No. TCIL/11/052/HRD/Rct./004/2022

Dated: 15.07.2022

Advertisement for the post of General Manager (E7 Scale), Joint General Manager (E6 Scale) and Deputy General Manager (E5 Scale) -IT & Telecom on
Deputation basis only

Telecommunications Consultants India Ltd. (TCIL) is an ISO 9001:2015 certified fast growing multinational Public Sector Organization under the Ministry of Communications and Information Technology, Govt. of India. TCIL is operating globally to provide world-class technology and Indian expertise in all fields of Telecom, IT & Civil.

TCIL need officers on deputation basis possessing qualification and experience in field of IT and Telecom.

Designation	Vacancy (Nos.)
GM (E7)	2
JGM (E6)	2
DGM (E5)	2

1. On Deputation Basis:

TCIL need officers from Central Govt./ State Govt. Armed Forces/ All India Services on deputation basis possessing qualification and experience in field of IT and Telecom. Deputation from CPSE's/ SPSE's is not permitted.

a. Eligibility: The eligibility criteria applicable for the officer applying on deputation basis shall be as tabulated below

Designation	Eligibility
GM (E7)	holding post at Level 13 of CDA Pay Matrix.(7th PRC)
JGM (E6)	holding post at Level 12 of CDA Pay Matrix.(7th PRC)
DGM (E5)	holding post at Level 11 of CDA Pay Matrix.(7th PRC)

b. Period of Deputation: The initial period of deputation shall be for three (3) years extendable to further period of two years.

c. Pay & Allowances: The Govt officers, who shall come on deputation to TCIL, will continue to draw the salary as per their entitlement in the parent Department.



2. Experience: Candidate should have relevant experience in following area(s)-

- 2.1. To have strong communication, presentation and project management skill and networking capabilities.
- 2.2. Proficient in Microsoft Excel, Power Point and Word.
- 2.3. Able to work on multiple project simultaneously.
- 2.4. N/W Planning experience.
- 2.5. Experience in preparing short-term and long-term business plan.
- 2.6. Experience in carrying out project appraisal, cost-benefit analysis of various alternate options of business plan.
- 2.7. Experience in Sales, Marketing, Business development of Telecom, IT/ITES, IoT products and services, CRM.
- 2.8. Telecom, IT network Operation, maintenance, planning, project management, installation, testing and commissioning.
- 2.9. Material management, tendering process.
- 2.10. Project appraisal, business analysis.
- 2.11. Familiarity and experience in 3G/4G Mobile technology, FTTH, MPLS, IMS, Video surveillance, SD-WAN, OFC cable laying, M/W, Wi-Fi etc.
- 2.12. Familiarity and experience in IoT, Data centre, SoC, Cyber Security, eCRM, Billing system.

3. Job description: The duties and responsibilities include but not limited to-

GM/ Jt. GM / DGM is the middle management executive position below Board level and will be reporting to higher scale as per business need of the company. The duties and responsibilities include but not limited to: -

- 3.1. To lead the team of DGM/AGM/Manager/Dy. Manager/Asst. Manager under him for achieving the business goals of company.
- 3.2. Prepare annual business plan and prepare action plan and implement it to achieve the targets set by management and MoU targets of the company.
- 3.3. Prepare notes for approval by the company Board.
- 3.4. Collaborate with senior executives on development and execution of business plan.
- 3.5 Coordinate with various business units of company for achieving business goals.



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- 3.6 Meet, interact with clients to understand their business needs, suggest solutions to them, design and implement the solution for client.
- 3.7 Acquire new business, Sales, Marketing, Business development, CRM in IT/ITES, Telecom, Communication, Networking, Data centers, e-governance, e-commerce, Cyber security & Video Surveillance, Smart Cities, IoT, e-education, e-health and other relevant field.
- 3.8 Solution design, Network Planning, Project Management, Trunk project execution, O&M in IT/ITES, Telecom, Communication, Networking, Data centers, e-governance, e-commerce, Cyber security & Video Surveillance, Smart Cities, IoT, e-education, e-health and other relevant field.
- 3.9 Developing vendor base, technology partners and tying up with them for meeting clients requirement.
- 3.10 Initiating procurement process, Tendering document framing, tender finalization.

4. Necessary Instructions: -

- 4.1. Before applying, the candidate should ensure he/she fulfills the eligibility criteria and other norms mentioned in the advertisement.
- 4.2. Experience in the relevant field shall be calculated from the date of attaining the minimum essential qualification(s).
- 4.3. The posts advertised are meant for different locations in India/Abroad.
- 4.4. Mode of selection will be interview. TCIL reserves the right to modify the selection procedure, if deemed fit.
- 4.5. TCIL reserves the right to increase /decrease the number of vacancies and cancel the recruitment process at any stage. TCIL reserves the right to shortlist applicants for interview and not bound to call all candidates meeting eligibility criteria.
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- 4.7. The decision of TCIL in all matters would be final and binding, and no correspondence in this regard would be entertained.



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- 4.8. Candidates working in **Central Govt./ State Govt./ Armed Forces/ All India Services organizations** should forward their applications through proper channel on or before the last date. Candidate may send advance copy directly to TCIL. However in case the application through proper channel is not received up to last date, it is liable to be rejected.
- 4.9. Incomplete/Illegible/unsigned applications and applications received after the last date of receipt will not be entertained and the application form in the prescribed format without the self-attested copies of all relevant certificates i.e. Educational/Professional Qualifications, Date of Birth, proof of CTC/ Salary (Proof of salary drawn shall be substantiated through submission of Salary Slips, Form 16, ITR etc.) relevant pay certificate/certified salary slip & Work Experience (s) shall be liable to be rejected. Candidate shall not only be in the relevant pay-scale but should have also obtained relevant grade. Proof of both shall accompany the application. TCIL does not bear any responsibility for any delay in post/courier for any reason whatsoever.
- 4.10. Name of the post applied for should invariably be mentioned on the top of the envelope containing the application form as well as on application form. Each envelope should contain single application only.
- 4.11. Interested candidates should send their applications in the prescribed format only in offline mode addressed to **“The General Manager (HR), Telecommunications Consultants India Ltd., TCIL Bhawan, Greater Kailash -I, New Delhi - 110048”** up to the last date of receipt of applications.
- 4.12. Last date of receipt of application through proper channel: 05.09.2022.