

Position Vacant	Investment Banking Debt - Head
Job Description / Responsibilities	<p><u>Syndication & Project Finance</u></p> <ul style="list-style-type: none"> ➤ Should be able to handle/ supervise Syndication, Project Finance Advisory, Refinancing, Financial Appraisal, Project Appraisal, Due Diligence Mandates independently from formulation of a proposal till the credit approval of the same and documentation. ➤ Should have excellent relationship with Banks, FIs, NBFCs at various levels. Should have excellent experience in liaising with Banks, FIs, NBFCs. <p><u>Debt Capital Market</u></p> <ul style="list-style-type: none"> ➤ To be responsible for supporting origination as well as independent execution of all Debt Capital Markets activities in a specified zone/region including initiation, sourcing, distribution of syndicated financing transactions and thereby facilitating growth and expansion of the segment. ➤ Managing relationships with the banking system investors and institutional players active in the Indian DCM space. ➤ Establishing network and relationship with DCM, Leverage Finance, Alternate Finance desk of Banks, Proprietary lending business of Investment Banks, credit / Mezzanine financing Hedge Funds, MF, Family offices and other relevant domestic and international investors. <p><u>Debt Restructuring</u></p> <ul style="list-style-type: none"> ➤ Developing and maintaining senior relationships & coordinating with Corporate clients. ➤ Developing and maintaining senior relationships & coordinating with Stress Funds / Sovereign Funds / Strategic Investor (sector agnostic) for sale of stressed portfolio of various Banks. ➤ Coordination and maintaining relationship with senior stakeholders in parent Bank.
Job specific skills	<p><u>Applicants should have –</u></p> <ul style="list-style-type: none"> ➤ Relevant experience across domestic loans, ECBs, credit facilities – fund based/ non fund based. A deep understanding of corporate credit, project finance, working capital, banks working style, banks structure and with ability to structure deals is essential. ➤ Excellent relationship with Banks/ FIs/ NBFCs at various levels. ➤ In depth knowledge of DCM segment including Retail & Institutional. ➤ In depth knowledge of Indian Debt Capital market for corporate & institutional financial services. ➤ More than 10 years of relevant experience in debt syndications, debt

	<p>restructuring, credit appraisal, credit research, project appraisal or corporate finance.</p> <ul style="list-style-type: none"> ➤ Relevant experience across domestic and foreign currency syndicated loans. A deep understanding of corporate credit and project finance with ability to structure deals is essential. ➤ Strong analytical and strategic thinking and exceptional communication skills. ➤ Leadership and team building.
Educational Qualification/ Soft Skills	Must have a Post Graduate Degree in MBA/CA or equivalent from recognized university in India/ overseas.
Minimum Experience	15+ Years
CTC OFFERED	Compensation will not be a limiting factor for the right candidate and will be discussed on a case-by-case basis.
Location of posting	<p>Mumbai</p> <p>The candidate may be deputed to work with the team(s) with the organization/ parent organization/ any subsidiary of the parent organization if and as deemed necessary.</p>
Email to be sent to	<p>careers@bobcaps.in</p> <p>Please mention “Application for the post of IB Debt Head” in the subject. Applications with any other subject will not be accepted.</p>
Website	www.bobcaps.in
Contact Person	Suchitra Bangera
Contact No.	022-61389300
Last Date for application by email	02 nd June 2022