

<b>Position Vacant</b>	<b>Senior - Investment Banking (Equity Capital Market)</b>
Job Description / Responsibilities	<ul style="list-style-type: none"> <li>➤ To be responsible for origination and execution of all Equity Capital Markets activities including initiation, sourcing, distribution and execution of syndicated financing transactions and thereby facilitating growth and expansion of the segment for the company.</li> <li>➤ Build the ECM platform's standing within the domestic &amp; overseas corporate clients,</li> <li>➤ Build synergies with relevant teams in BOB and BOB Corporate clients</li> <li>➤ Manages IPOs/FPOs/Right Issues/FCCBs/Open offer/Delisting/Govt. disinvestment/ Buy Back</li> <li>➤ Contribute to relationships with the banking system investors and institutional players active in the Indian ECM space</li> <li>➤ Designing financial strategies and structuring the offering in a cost- effective manner</li> <li>➤ To improve company's market position in Equity Capital Market</li> </ul>
Job specific skills	<p>Applicants should have –</p> <ul style="list-style-type: none"> <li>➤ Proven track record and credentials of managing ECM and Advisory transactions.</li> <li>➤ Strong relationship with Corporates and Private Equity Funds.</li> <li>➤ Experience of managing Investment Banking Team</li> <li>➤ Strong analytical and strategic thinking.</li> <li>➤ In depth knowledge of ECM segment and understanding of capital markets in India &amp; Globally</li> <li>➤ Solution oriented approach</li> <li>➤ Experience in sourcing, training and developing talent</li> <li>➤ Ability to build and maintain long term relationships, deepening relationship and growing revenues.</li> <li>➤ Updated knowledge of all Regulatory provisions</li> <li>➤ Ability to multi-task and work independently as well as collaboratively within a team environment.</li> <li>➤ Comply with the Compliance and Risk policies of the Company</li> </ul>

Educational Qualification	Must have post graduate degree in MBA/CA or equivalent from recognized Universities in India/overseas.
Minimum Experience	15+ Years
CTC OFFERED	Compensation will not be limiting factor for the right candidate and will discussed on a case by case basis.
Location of posting	Mumbai  The candidate may be deputed to work with the team(s) with the organization/ parent organization/ any subsidiary of the parent organization if and as deemed necessary.
How to apply	Applications should be submitted on our email <a href="mailto:careers@bobcaps.in">careers@bobcaps.in</a>  Please mention “ <b>Application for the post of Senior - IB (ECM)</b> ” in the subject. Applications with any other subject will not be accepted.
Website	<a href="http://www.bobcaps.in">www.bobcaps.in</a>
Contact Person	Ms. Suchitra Bangera
Contact No.	022 – 61389300
Last Date for application	11 <sup>th</sup> August 2021 by email to the above email id